# Discourse Practice and the Myth of Enterprise in Chinese Worlds

The concept of 'enterprise' is a central theme in contemporary discussions of Chinese economic development and global business practices. In popular discourse, Chinese enterprises are often portrayed as being highly ambitious, entrepreneurial, and successful. This image of 'Chinese enterprise' has been used to explain China's rapid economic growth, and to justify the expansion of Chinese businesses into new markets around the world.



## Confucian Capitalism: Discourse, Practice and the Myth of Chinese Enterprise (Chinese Worlds) by Souchou Yao

★★★★★ 4.7 out of 5
Language : English
File size : 631 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 197 pages



However, there is a growing body of research that challenges this simplistic view of Chinese enterprise. Scholars have argued that the concept of 'enterprise' is a product of a particular discourse practice, one that is shaped by cultural and historical factors. This discourse practice constructs Chinese enterprises as being inherently different from Western enterprises, and it privileges certain forms of entrepreneurialism over others.

In this article, I will explore the discourse practice of 'enterprise' in Chinese worlds. I will examine how this discourse practice shapes and is shaped by cultural and historical factors. I will also argue that the myth of 'Chinese enterprise' is a product of this discourse practice, and that it has significant implications for our understanding of Chinese economic development and global business practices.

### The Discourse Practice of 'Enterprise'

The discourse practice of 'enterprise' in Chinese worlds is a complex and multifaceted phenomenon. It is shaped by a variety of factors, including cultural values, historical experiences, and political ideologies. However, there are some key features of this discourse practice that can be identified.

First, the discourse practice of 'enterprise' in Chinese worlds is highly nationalistic. Chinese enterprises are often portrayed as being the embodiment of the Chinese nation. They are seen as being responsible for China's economic development and global崛起. This nationalistic discourse has its roots in China's long history of colonialism and imperialism. Chinese enterprises are seen as a way to redress the wrongs of the past and to restore China to its rightful place in the world.

Second, the discourse practice of 'enterprise' in Chinese worlds is highly entrepreneurial. Chinese enterprises are often portrayed as being highly innovative and risk-taking. They are seen as being willing to take on challenges and to experiment with new ideas. This entrepreneurial spirit is seen as a key driver of China's economic growth. It is also seen as a way to differentiate Chinese enterprises from Western enterprises, which are often seen as being more bureaucratic and risk-averse.

Third, the discourse practice of 'enterprise' in Chinese worlds is highly competitive. Chinese enterprises are often portrayed as being in a constant state of competition with each other. This competition is seen as a way to drive innovation and to improve the quality of products and services. It is also seen as a way to differentiate Chinese enterprises from Western enterprises, which are often seen as being more cooperative and collaborative.

#### The Myth of 'Chinese Enterprise'

The myth of 'Chinese enterprise' is a product of the discourse practice of 'enterprise' in Chinese worlds. This myth is based on the belief that Chinese enterprises are inherently different from Western enterprises, and that they are destined to succeed in the global marketplace. This myth is deeply ingrained in Chinese culture and society, and it has a significant impact on the way that Chinese enterprises are perceived and treated.

There are a number of reasons why the myth of 'Chinese enterprise' is so persistent. First, this myth is consistent with the nationalistic discourse that surrounds 'enterprise' in Chinese worlds. This discourse portrays Chinese enterprises as being the embodiment of the Chinese nation, and it suggests that they are destined to succeed in the global marketplace. This myth is also consistent with the entrepreneurial spirit that is often associated with 'enterprise' in Chinese worlds. This spirit is seen as a key driver of China's economic growth, and it is also seen as a way to differentiate Chinese enterprises from Western enterprises.

However, there is little evidence to support the myth of 'Chinese enterprise'. In fact, there is a growing body of research that suggests that Chinese enterprises are not inherently different from Western enterprises. They are

just as likely to fail as they are to succeed. They are also just as likely to be corrupt and unethical as they are to be honest and transparent.

The myth of 'Chinese enterprise' is a dangerous one. It leads to unrealistic expectations about the performance of Chinese enterprises. It also leads to discrimination against Chinese enterprises in the global marketplace. It is time to challenge this myth and to develop a more realistic understanding of Chinese enterprise.

### Implications for Chinese Economic Development and Global Business Practices

The myth of 'Chinese enterprise' has significant implications for Chinese economic development and global business practices. First, this myth leads to unrealistic expectations about the performance of Chinese enterprises. This can lead to disappointment and frustration when these enterprises fail to live up to expectations. It can also lead to discrimination against Chinese enterprises in the global marketplace.

Second, the myth of 'Chinese enterprise' leads to a lack of understanding of the challenges that Chinese enterprises face. This can make it difficult to develop effective policies to support Chinese enterprises. It can also make it difficult for Western businesses to compete with Chinese enterprises in the global marketplace.

Third, the myth of 'Chinese enterprise' leads to a lack of trust in Chinese enterprises. This can make it difficult for Chinese enterprises to raise capital and to attract customers. It can also make it difficult for Chinese enterprises to form partnerships with Western businesses.

It is time to challenge the myth of 'Chinese enterprise' and to develop a more realistic understanding of Chinese enterprise. This will help to create a more level playing field for Chinese enterprises in the global marketplace. It will also help to foster trust and cooperation between Chinese and Western businesses.

The discourse practice of 'enterprise' in Chinese worlds is a complex and multifaceted phenomenon. It is shaped by a variety of factors, including cultural values, historical experiences, and political ideologies. This discourse practice constructs Chinese enterprises as being inherently different from Western enterprises, and it privileges certain forms of entrepreneurialism over others. The myth of 'Chinese enterprise' is a product of this discourse practice, and it has significant implications for our understanding of Chinese economic development and global business practices. It is time to challenge this myth and to develop a more realistic understanding of Chinese enterprise.



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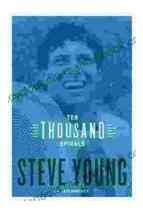
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